



Registrations by Region	December 2022	December 2021	% inc (dec)
Strathclyde	4,589	4,479	2.46
Lothian	1,142	1,257	(9.15)
Grampian	980	876	11.87
Central	763	858	(11.07)
Tayside	642	632	1.58
Fife	461	493	(6.49)
Highlands	425	366	16.12
Dumfries & Galloway	149	136	9.56
Borders	99	108	(8.33)
<b>Total Scotland</b>	<b>9250</b>	<b>9205</b>	<b>0.49</b>

	Total	Business	Fleet	Private
December 2022	9,250	450	3,932	4,868
December 2021	9,205	198	2,472	6,535
<b>% change</b>	<b>0.49</b>	<b>127.27</b>	<b>59.06</b>	<b>(25.51)</b>

Fuel Type	Energy Source	Month end	Month end last year	YTD	YTD last year
Petrol	Normal	4,858	5,708	89,258	87,130
Electric	Pure Electric	1,967	1,419	14,932	10,771
Petrol/Electric	Electric Hybrid Plug-in Hybrid	1,603	1,239	21,301	18,967
Diesel	Normal	792	788	14,781	19,779
Petrol/LPG	Bi-Fuel	30	27	470	227
Diesel/Electric	Plug-in Hybrid Electric Hybrid	0	24	153	246
<b>Summary</b>		9,250	9,205	140,895	137,120
<b>Total UK Car Market</b>		<b>128,462</b>	<b>108,596</b>	<b>1,614,063</b>	<b>1,647,181</b>

### Top Selling Marques YTD 2022 & 2021

	2022	%		2021	%
① VAUXHALL	14,764	10.48	VAUXHALL	11,626	8.48
② FORD	11,183	7.94	VOLKSWAGEN	11,449	8.35
③ VOLKSWAGEN	11,038	7.83	FORD	10,281	7.50
④ AUDI	9,098	6.46	TOYOTA	9,338	6.81
⑤ KIA	8,525	6.05	AUDI	8,628	6.29
⑥ TOYOTA	8,069	5.73	BMW	8,533	6.22
⑦ BMW	7,965	5.65	KIA	7,539	5.50
⑧ NISSAN	6,211	4.41	MERCEDES	6,422	4.68
⑨ MERCEDES	5,520	3.92	HYUNDAI	5,999	4.38
⑩ HYUNDAI	5,482	3.89	PEUGEOT	5,773	4.21

	December 2022 Top 10 Cars		Year to Date Top 10 Cars	
① TESLA MODEL Y	356		VAUXHALL CORSA	7,557
② MINI MINI	261		FORD PUMA	3,427
③ VAUXHALL MOKKA	250		VAUXHALL MOKKA	3,366
④ NISSAN QASHQAI	233		NISSAN QASHQAI	2,937
⑤ VOLKSWAGEN T-ROC	219		MINI MINI	2,835
⑥ AUDI A1	215		DACIA SANDERO	2,527
⑦ TESLA MODEL 3	206		VOLKSWAGEN POLO	2,292
⑧ NISSAN LEAF	204		VOLKSWAGEN GOLF	2,251
⑨ FORD KUGA	165		KIA SPORTAGE	2,214
⑩ VOLVO XC40	156		FORD KUGA	2,112

### Light Commercial Vehicles

Dec 2022	Dec 2021	YTD 2022	YTD 2021
1420	2207	20153	24601