

| Registrations by Region | July 2020 | July 2019 | % inc (dec) |
|-------------------------|--------------|--------------|--------------|
| Strathclyde | 7359 | 5489 | 34.07 |
| Lothian | 2098 | 1571 | 33.55 |
| Grampian | 1573 | 1056 | 48.96 |
| Tayside | 1328 | 876 | 51.60 |
| Central | 1237 | 962 | 28.59 |
| Fife | 798 | 593 | 34.57 |
| Highlands | 735 | 548 | 34.12 |
| Dumfries and Galloway | 226 | 162 | 39.51 |
| Borders | 214 | 147 | 45.58 |
| Total Scotland | 15568 | 11404 | 36.51 |

| July | Total | Private | Fleet | Business |
|-----------------|--------------|--------------|--------------|----------------|
| 2019 | 15568 | 8500 | 6824 | 244 |
| 2018 | 11404 | 5726 | 5257 | 421 |
| % change | 36.51 | 48.45 | 29.81 | (42.04) |

| Fuel Type | Energy Source | Month end | % | Month end last year | Year to date | % | Year to date last year |
|----------------------------|---|---------------|------------|---------------------|---------------|------------|------------------------|
| Petrol | Normal | 10587 | 68.00 | 7764 | 39297 | 67.24 | 74995 |
| Diesel | Normal | 2856 | 18.35 | 2744 | 12059 | 20.63 | 28708 |
| Petrol/Electric | Electric Hybrid Plug-in Hybrid Range Extender | 1618 | 10.40 | 725 | 4895 | 8.38 | 4994 |
| Electric | Pure Electric | 489 | 3.14 | 170 | 2150 | 3.68 | 1107 |
| Diesel/Electric | Plug-in Hybrid Electric Hybrid | 12 | 0.08 | 1 | 32 | 0.05 | 16 |
| Petrol/LPG | Bi-Fuel | 6 | 0.03 | 0 | 10 | 0.02 | 0 |
| Summary | | 15568 | 100 | 11404 | 58443 | 100 | 109820 |
| Total UK Car Market | | 174887 | | 157198 | 828389 | | 1426443 |

| Top Selling Marques YTD 2020 & 2019 | | | | | | |
|-------------------------------------|------------|------|------|------------|-------|-------|
| | | 2020 | % | | 2019 | % |
| ① | Ford | 5750 | 9.84 | Ford | 11564 | 10.53 |
| ② | Volkswagen | 5666 | 9.69 | Vauxhall | 11163 | 10.16 |
| ③ | Toyota | 3979 | 6.81 | Volkswagen | 10406 | 9.48 |
| ④ | Vauxhall | 3870 | 6.62 | Audi | 6614 | 6.02 |
| ⑤ | BMW | 3555 | 6.08 | BMW | 6232 | 5.67 |
| ⑥ | Audi | 3306 | 5.66 | Kia | 5042 | 4.59 |
| ⑦ | Kia | 2648 | 4.53 | Toyota | 5018 | 4.57 |
| ⑧ | Mercedes | 2533 | 4.33 | Mercedes | 4967 | 4.52 |
| ⑨ | Land Rover | 2396 | 4.10 | Nissan | 4011 | 3.65 |
| ⑩ | Nissan | 2380 | 4.07 | Peugeot | 3787 | 3.45 |

| July 2020 Top 10 Cars | | | Year to Date Top 10 Cars | | |
|-----------------------|------------------|-----|--------------------------|------|--|
| | | | | | |
| ① | Ford Fiesta | 581 | Ford Fiesta | 2043 | |
| ② | Vauxhall Corsa | 560 | Vauxhall Corsa | 1905 | |
| ③ | Toyota Yaris | 465 | Ford Focus | 1341 | |
| ④ | Ford Focus | 359 | Toyota Yaris | 1309 | |
| ⑤ | Volkswagen Polo | 321 | Volkswagen Golf | 1299 | |
| ⑥ | Mercedes A-Class | 281 | Volkswagen Polo | 1287 | |
| ⑦ | Ford Puma | 280 | Mini Mini | 1055 | |
| ⑧ | Volkswagen Golf | 275 | BMW 1 Series | 1027 | |
| ⑨ | BMW 1 Series | 267 | Volkswagen T-Roc | 1018 | |
| ⑩ | Nissan Qashqai | 266 | Mercedes A Class | 986 | |